



**YOUR QUALITY
FUEL PARTNER**



12 YEARS

Industry Excellence

COMPANY PROFILE

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Arrow Petroleum

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COMPANY OVERVIEW

Leading Fuel Supplier and Transporter Experts

Arrow Petroleum Company is a leading provider of fuel supply, transportation, and distribution services in Afghanistan, with a rich history of over 12 years in the industry.

Our company, which was founded and is run by specialists from Afghanistan, has gained a reputation for excellence and reliability in delivering diesel and jet fuel products to a wide range of customers across the country.

At Arrow Petroleum, we pride ourselves on our constant commitment to quality, safety, and customer satisfaction. Our team of dedicated professionals works tirelessly to ensure that we meet and exceed the expectations of our clients, delivering fuel products that meet the highest industry standards.

Our Values

- Ensuring Safety
- Ensuring Quality
- Excellence in customer service
- An effective and cost efficient operation
- Open and effective communication
- Positive relationships and teamwork
- Integrity, accountability and dedication

12 Years Industry Excellence

Arrow Petroleum has been in business since 2012, offering clients exceptional fuel solutions.



Our Vision

To be the most preferred partner in fuel storage, distribution, and transportation in Afghanistan and beyond.

Our Mission

Our company prioritizes environmental and community safety, aiming to lead in fuel supply. We focus on providing excellent service, high-quality products, and competitive prices, ensuring customer satisfaction through our aviation fuel services.





Company Stability

Arrow Petroleum is a pillar of the community and is financially stable with a bank guarantee. The company is stable financially and has no pending monetary litigation.

We have a long history of reliable and positive performance with coalition forces, the government of Afghanistan, and commercial clients.

Arrow Petroleum has a team of fuel managers and operators who are familiar with fuel operations in the areas of receipt, storage, proper handling procedures, injection of additives, and uploading products to tank trucks.

Management Structure

Both internal and external management and technical IATA-certified advisors in the areas of fuels, contract management, and logistics make Arrow Petroleum efficient and effective in its activities.

Our highly professional business management and development teams ensure high-quality performance and the success of the company. Integrity, personal accountability, teamwork, and excellence are the core values of our management.

Arrow Petroleum excels in customer service, focusing on personal responsibility and anticipating customer needs, ensuring exceptional service and a high level of customer satisfaction.



WHY CHOOSE US?



Best Quality and Reliability

Our accurate fuel handling and testing protocols ensure that every gallon we deliver meets the highest quality standards. We provide consistent reliability with our eight years of experience to ensure the smooth operation of your business.



Prioritizing Sustainability and Safety

We are incredibly proud of our consistent commitment to safety and environmental responsibility. Regular safety audits, spill prevention initiatives, and adherence to environmental regulations are cornerstones of our operation.



Strategic Infrastructure

Our excellent infrastructure, including strategic facilities across Kabul, Bagram, and Hairatan, empowers us to effectively serve the fuel needs of airline companies throughout Afghanistan.

12 YEARS Industry
Excellence

500+ EMPLOYEES
Strong Workforce

6,400 MT fuel storage capacity
at Kabul International
Airport

78 SITES for fuel delivery
throughout
Afghanistan

OUR CLIENTS



SERVICES

1. Fuel Supply
2. Distribution
3. Transportation



Fuel Supply

Fuel

At Arrow Petroleum Company, we excel in the procurement and delivery of petroleum products. We are proud to serve as a trusted fuel supplier for coalition bases throughout Afghanistan, as well as the Ariana Airline and UN Agencies in Kabul International Airport.

We maintain strong infrastructure facilities in Kabul, Bagram, and Hairatan to ensure consistent supply. Our competitive pricing and high-quality fuel products are managed by a team of professionals experienced in the entire fuel operations pipeline, ranging from receipt and storage to handling procedures and product delivery.





Daily Fuels

Daily fuel download quantities are precisely recorded in the monthly fuel register as receipts, while the amount of fuel loaded onto tank trucks each day is documented as an issue. This systematic approach ensures accurate tracking and management of fuel inventory.

The daily opening physical gauge of the entire facility is set by the moving gauge before 8 am, with all products tracked daily for precise inventory management. Arrow Petroleum's Inventory Management System ensures 100% accuracy, effectively identifying inventory requirements, setting targets, and reporting actual and projected inventory status for streamlined operations and enhanced efficiency.

Inventory control is the process of adopting procedures to limit the total cost of inventory, covering:

1. Cycle Count Process
2. Physical Verification
3. Zero Balances
4. Receive and Issue Shortages
5. No Record Stock
6. Last Stock/Quantity
7. Upload and Download Shipment Checks
8. FIFO and LIFO

Distribution

Dist

At Arrow Petroleum, we focus on efficient and effective delivery processes to ensure fuel products reach our customers on time and at the appropriate location.

Currently, we deliver fuel products to 78 sites across Afghanistan, and we use over 350 tank trucks from a partner company and 450 subcontracted tank trucks for the movement of products.



istribution



Our dedicated team of petroleum professionals oversees import, storage, and transportation operations, ensuring seamless delivery to customers. Additionally, our fuel quality experts constantly monitor facilities and product handling to maintain the highest standards of quality and safety throughout our operations. Arrow Petroleum sets the standard for excellence in fuel supply by offering web-based monitoring of fuel convoys and inventories.

As a recognized and trusted wholesale fuel distributor, we prioritize customer support and ensure reliability in every aspect of our operations. Arrow Petroleum maintains a large fleet of vehicles located throughout Afghanistan, and we also provide total asset movement and control, in-house dispatch, tracking, and security.



Transportation

Our transportation services are unrivaled, with capabilities extending to all 34 provinces in Afghanistan. We have professional logistical management systems in place to ensure smooth transport from origin to destination.

At Arrow Petroleum, we have learned over the years of experience that a trustworthy team is the key to our success in fuel supply and transportation. Most of our drivers have over 12 years of experience, and all are legally licensed. We have a dedicated team of professionals who have been fully examined, licensed National & TCN drivers, and trained to meet the most challenging engagements under the most stressful conditions.



We have dedicated, professional, and certified drivers and operators to deliver and supply all kinds of fuel. Additionally, our well-trained team stands ready to respond to any Hazmat spill or incident, both on-site and off-site.

With additional capabilities including multiple port importation, contingency planning for sustained fuel supply, and tracking of fuel convoy systems, Arrow Petroleum guarantees reliability and excellence in every aspect of fuel management.

Fuel Accountability in Route

Arrow Petroleum ensures precise tracking of products from the supplier along the route to Hairatan. Our knowledgeable personnel navigate the route proficiently and the process of pushing the wagon along. With GPS tracking, we provide real-time monitoring of wagons to guarantee secure transportation throughout the journey.

Arrow Petroleum strategically stations personnel at key points along the route to verify essential details regarding the wagons, including the presence of seals and wagon numbers, and compares this information to the tracking report system. Reports containing this crucial data are promptly sent to both Arrow Petroleum HQ and Hairatan Arrow Petroleum office.

Arrow Petroleum has a full-time employee in Termiz, Uzbekistan, responsible for coordinating with customs to facilitate the transfer of RTCs to Hairatan. Additionally, our office in Hairatan coordinates with Afghan customs for RTC wagon movement, ensuring efficient transportation processes.

Testimonials

What our clients say about us

“

“We have been working with Arrow Petroleum for over two years, and we are very satisfied with their fuel supply and transportation service. Their fuel quality and safety standards are impeccable, and they have a professional and trustworthy team that handles the logistics and quality control.”

Abdul Karim Azizi
Business Owner

“They have a professional and trustworthy team that takes care of the logistics and quality control of our fuel needs. They have the transport capability to deliver fuel to any location in Afghanistan using modern and secure vehicles.”

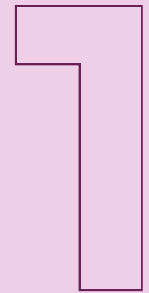
Mirwais Aloko
Business Owner

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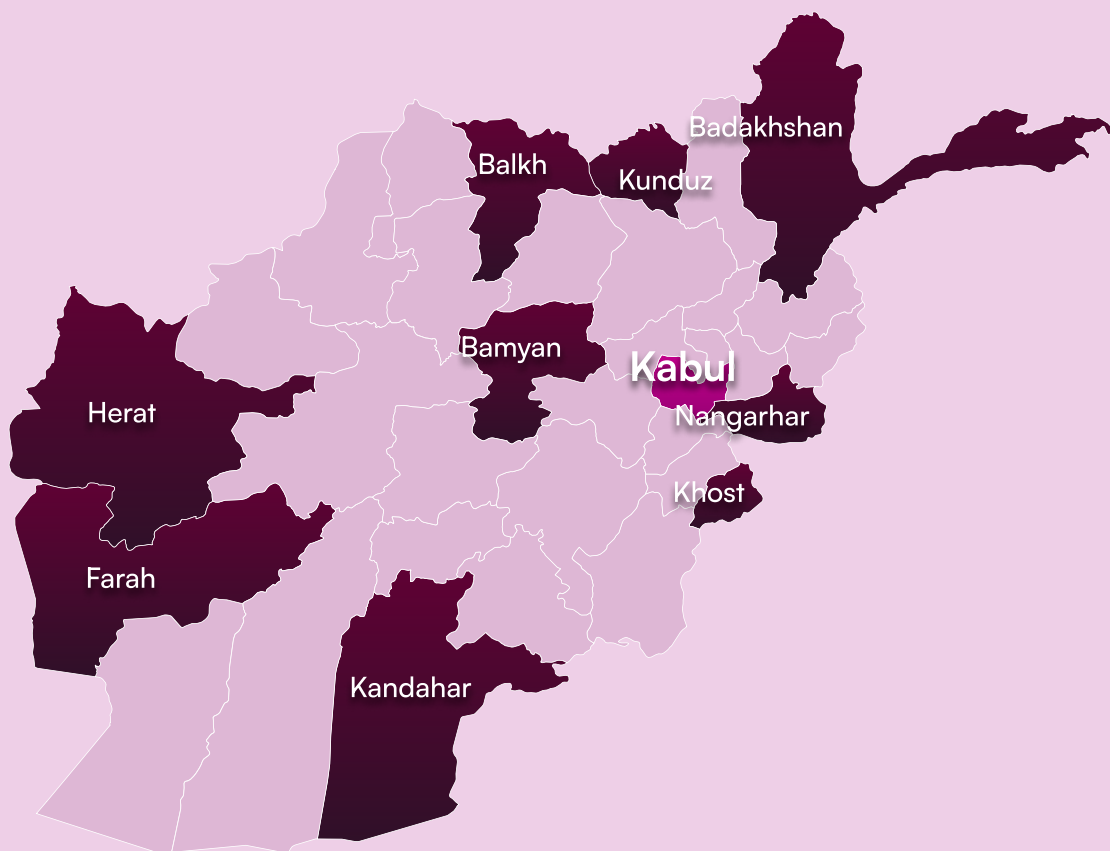
FACILITIES

1. Bulk Fuel Storage
2. Lab Management
3. Quality Standards



Bulk Fuel Storage

Arrow provides services to over 77 locations throughout all 34 provinces in Afghanistan. With headquarter in Kabul, we have delivery points throughout Kandahar, Jalalabad, Mazar-e-Sharif, Salerno-Khost, Gardez, Bamyan, Farah, Kunduz and Herat.



Bulk Fuel Storages and Locations

Kabul

- 6,400 MT jet fuel capacity at Kabul International Airport
- 21,000 MT jet fuel capacity at Despechari location
- JP8 Blending Capacity with Injection

Hairatan Leased Facility

- 37,000 MT Jet Fuel Capacity
- 10 RTC Download Points
- 18 Trucks upload Points



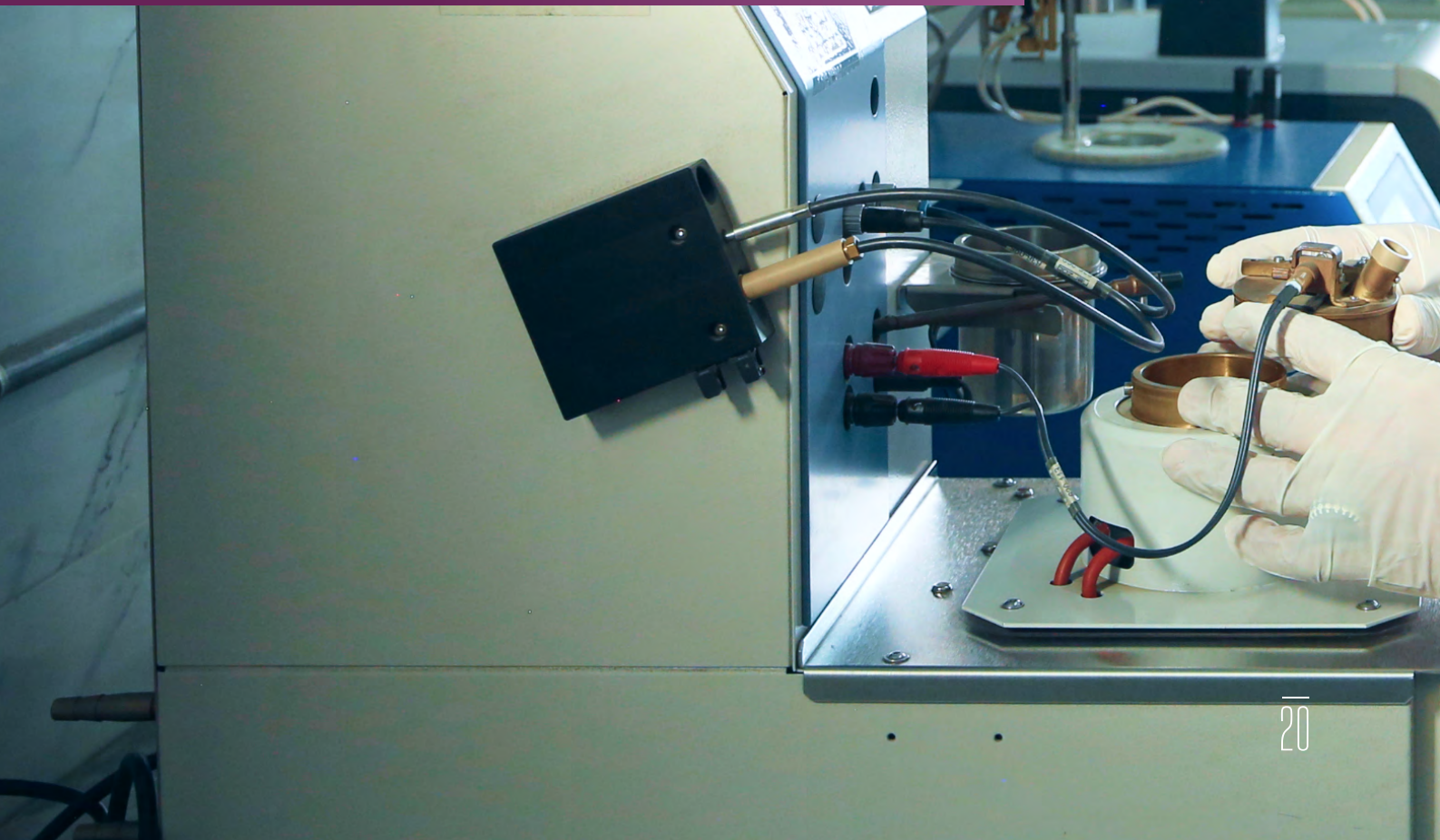
Arrow Petroleum is adhering to international standards to ensure safety, reliability, and environmental protection in its bulk fuel storage facilities, including:

- ASTM, American Society for Testing Materials
- API 650 Standard Construction and Design
- API/IP 1581 for Aviation Jet Fuel Filter/Separators
- API/IP 1590 Aviation Fuel Microfilters
- API/IP 1596 for Aviation Fuel Filter Vessels
- SSPC and SIS Standards for Sand Blasting
- ASME B31.3 For Piping Construction
- Water Separator for loading and unloading area
- JP8 Blending Capability with Hammond Injections and on-site quality assurance testing laboratory

The Leading Edge of Laboratory Excellence

Arrow Petroleum A-level Laboratory is an industry-leading fuel testing, analysis and research laboratory. Our company specializes in providing high-quality fuel analysis and testing services to commercial and industrial businesses.

Arrow Petroleum Laboratory is designed to focus entirely on fuel analysis and testing services. Our company can offer considerably better sample turnaround times than other fluid testing laboratories, as well as higher quality analysis and a high degree of personalized customer service.





Arrow Petroleum A-level Laboratory offers a comprehensive collection of Jet Aviation fuel testing services that have been designed to detect storage integrity and classify products by ASTM Standards and industry specifications. Our basic Jet Aviation fuel test package helps determine whether your fuel meets standard ASTM specifications.

Our modern, fireproof laboratory operates around the clock, providing A-level laboratory services, and is dedicated to delivering accurate and timely results for the testing of Jet, Diesel, and Gasoline.

Our highly professional team receives regular training to keep them up to date on the newest testing capabilities, which include a range of ASTM standard testing, from Kinematic Viscosity (ASTM D445) to Copper Corrosion Strip (ASTM D130).

QUALITY STANDARDS

Exceeding Standards, Elevating Excellence

At Arrow Petroleum Company, quality, safety, and environmental responsibility are the cornerstones of our operations. Our fundamental belief in excellence drives us to deliver high-superior quality fuel products. We have adopted extensive quality control measures, innovative management protocols, and leading-edge technology to ensure this.

Excellence Quality

Each product we offer passes rigorous quality checks in line with our Quality Control Management Plan (QCMP), abiding by ASTM, API, and DLA energy standards. Our dedicated team of fuel quality experts ensures our clients receive only the highest- quality fuel products.



Safety Assured

Safety is paramount at Arrow Petroleum. Guided by our OSHAS-certified professionals and a comprehensive safety plan, we ensure the safety of our people, processes, and environment technology. We regularly conduct safety audits to maintain precise rigorous standards and hold a driver's training program to ensure safe fuel transportation. Furthermore, our spill prevention plans protect our fuel storage facilities against potential hazards.

Eco-centric Strategies

Our commitment to the environment resonates through our ISO 14001-2015 certification. We aim to uplift the communities we serve by offering environmentally-friendly products and services. Our environmental management strategies and safety measures not only prevent spills but also protect and preserve the environment. We're more than just a petroleum company; we're a sustainability partner. we're a partner in sustainability.

Fuel Quality Management

Every fuel process has a quality control plan written according to ASTM, API, and DLA energy standards. This Quality Control Management Plan (QCMP) is crucial for maintaining the quality and reliability of our fuel products.

Arrow Petroleum has developed QCMP to identify key processes and controls in place to assure a high-value output in each process, outlining methods and procedures to ensure each output meets customer standards and guidelines.

The Quality Control Management Plan (QCMP) aims to ensure high-quality fuel services safely and according to contract requirements, industry standards (ASTM, API), MIL standards, DLA Energy Policies, and applicable local laws.

Quality Control Process

Arrow Petroleum's Quality Control Management Plan (QCMP) aims to identify all service-related processes and assign responsibilities to individuals or departments that perform vital roles in these processes.

AP is dedicated to ensuring that fuel products provided to the customer are of the highest quality according to the required specifications under which these products were procured.

This QCMP maps out Arrow Petroleum's procedures for completing its scope of work in accordance with existing contracts and international standards while simultaneously incorporating the quality requirements of ISO 9001:2015 into its daily operations. The purpose of this QCMP is to ensure that the relevant processes are monitored and controlled.





American Petroleum Institute (API) Standard Filtration Systems

Our filtering systems at Arrow Petroleum consist of the following standards:

- American Petroleum Institute 1581 ED.
- Filtration for all jet fuel receipts and issues.
- Carbon steel with Epoxy lining
- Velcon filtration and water coalesce
- 600 Gallons per minute filtration
- Our installations require filtration and separation of jet fuel entering airport storage to maintain industry standards.
- The written operational manual (AP-MNL-OP-KAIA-01) is essential for receiving aviation fuels at Kabul International Airport - A.P., ensuring a clean, orderly, and error-free operation.

Health Safety and Environmental Policy

Safety is a priority for Arrow Petroleum and a company-wide safety strategy has been created by professionals with OSHAS certification.

Arrow Petroleum is proud to announce that we have achieved ISO 14001-2015 and 9001-2015, OSHAS 18001, and IATA as strategy partner certifications, reflecting our commitment to delivering top-quality services while maintaining safety as a top priority.



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